

## **Supply Base Leader**

Deere-Hitachi Construction Machinery Corporation in Kernersville, NC, is a premier DFT and ISO 9001-certified employer in the triad area. Located in a state-of-the-art facility, we manufacture 12-35 metric ton hydraulic excavators. Deere-Hitachi is looking for a Supply Base Leader. The successful candidate will be responsible for the following:

- Works with other departments to gather and analyze data to make sourcing decisions based on the supplier's quality, cost, process capability, lead time and financial stability.
- Works with Supplier QA to set periodic supplier goals (typically QPPM levels), pareto issues that prevent goal attainment, and work on projects to bring suppliers within acceptable performance levels.
- Analyzes and evaluates supplier quality, delivery, and cost performance. Provides feedback to suppliers regularly.
- Set overall sourcing strategy for assigned commodities. Work with Buyers, Freight Specialist, Logistics and Engineering to set direction for replenishment strategy, optimization of inventory and freight costs, business case for returnable containers vs. disposable packaging, etc. Support Buyers with quote analysis and direct final sourcing decisions.
- Negotiates material pricing (including surcharges) based on cost management objectives, global market conditions, engineering design and cost models. Works with Cost Management to set standard costs. Prepare justifications for price changes and submit for approval as necessary.
- Identify cost reduction projects to support annual material cost reduction goals. Lead, measure and implement these projects, including periodic updates for management.
- Periodically benchmark commodity data with competitors, suppliers, and parent companies to assess our cost competitiveness. Prepare and present commodity reviews according to schedule assignment.
- Develop cost models to determine "should cost" for parts in assigned commodities.
- Support Buyers as needed on complex tactical issues.
- Special projects as assigned.

The successful candidate should meet the following requirements:

- Four-year degree. Concentration in Supply Management, Operations Management, Engineering, or Accounting preferred.
- Computer skills in Microsoft Windows, MS Office, and SAP strongly preferred.
- Excellent interpersonal, organizational and communication skills.
- Certifications from APICS (CPIM/CIRM) or ISM (C.P.M., A.P.P., CPSM) are not required but desirable.
- Minimum 18-24 months experience in Buyer 2 role, or equivalent experience for outside candidates.

Deere-Hitachi offers highly competitive compensation and outstanding benefits (including medical and dental insurance, an educational tuition assistance program and a 401(k) plan). Deere-Hitachi is a drug-free/safe work environment and affirmative action employer.